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# Optical Access Technology and Architecture Considerations for CATV Networks

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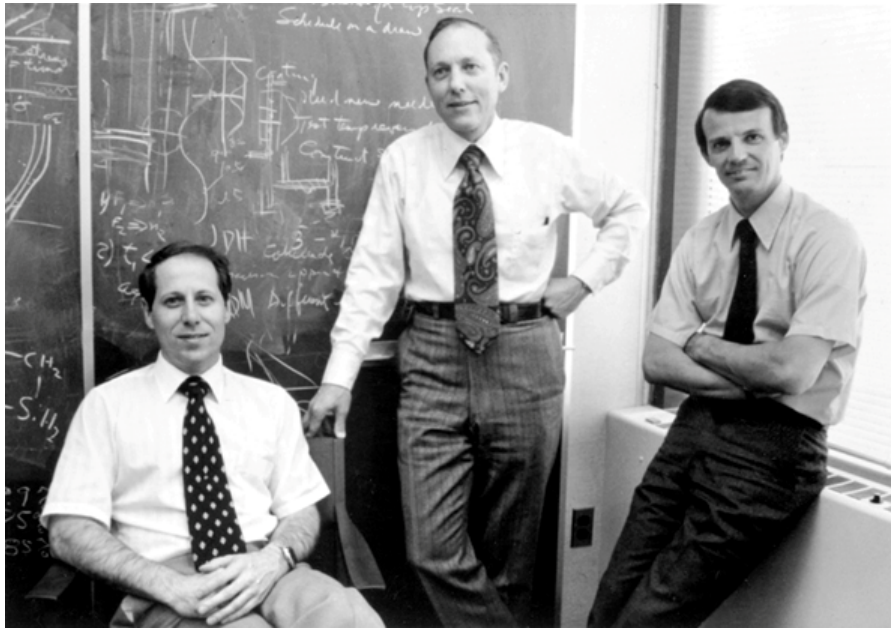
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# Agenda

- Fiber Basics
- FTTH Overview
- Architectures
- SFU
- MDU

## *History – How it Came to Pass?*

48 years ago three Corning scientists created the first low loss optical fiber

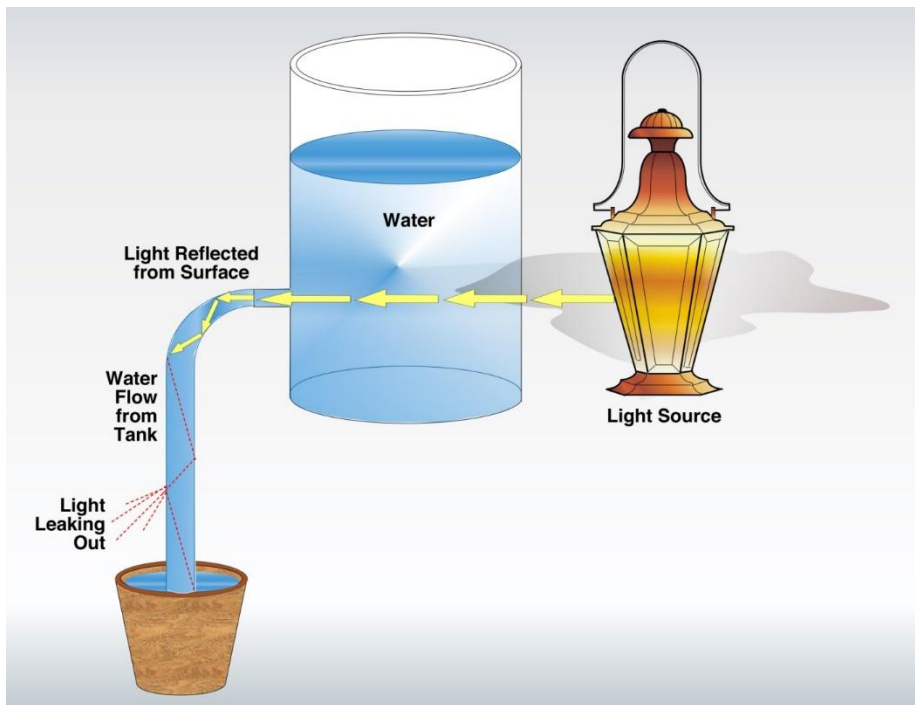


Optical fiber was invented by:

- Dr. Donald Keck,
- Dr. Peter Schultz
- Dr. Robert Maurer

## *History – How it Came to Pass?*

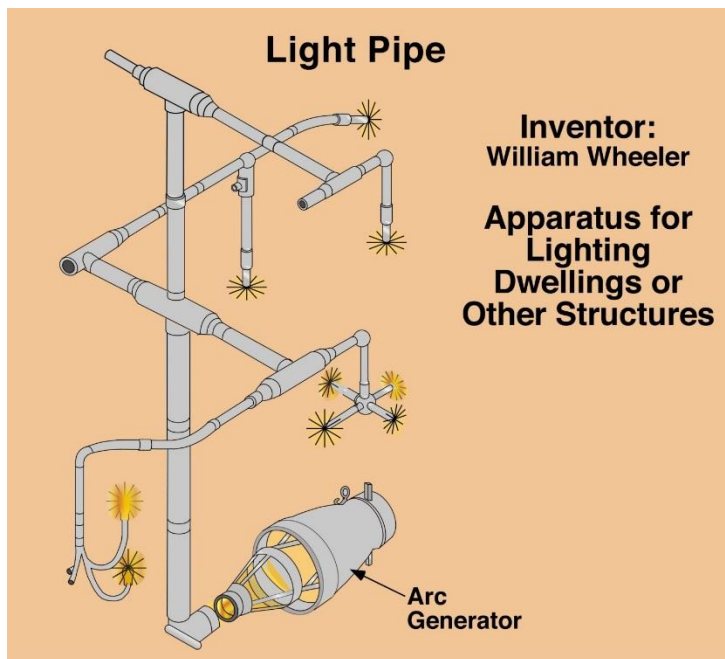
### David Colladon Guided Light Experiment



- Inventor: Daniel Colladon
- 1841 – Colladon's guided light experience in water

## *History – How it Came to Pass?*

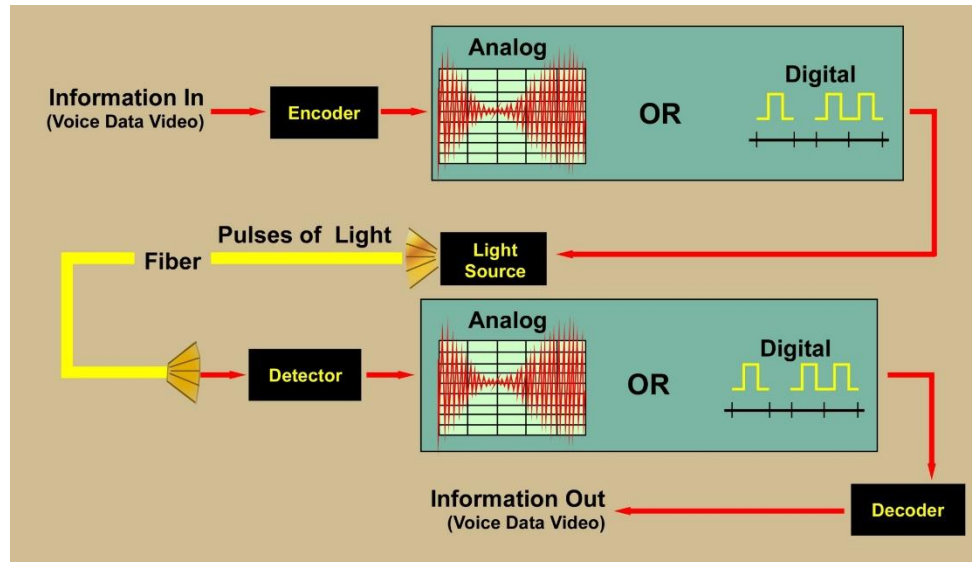
### Failed Attempt to Light a Building = Fiber Optics



- William Wheeler patented a scheme for piping light through buildings.
- Wheelers light pipes probably wouldn't have reflected enough light to do the job. However, his idea of light piping reappeared again and again until it finally coalesced into optical fiber

## *History – How it Came to Pass?*

### The Sequence

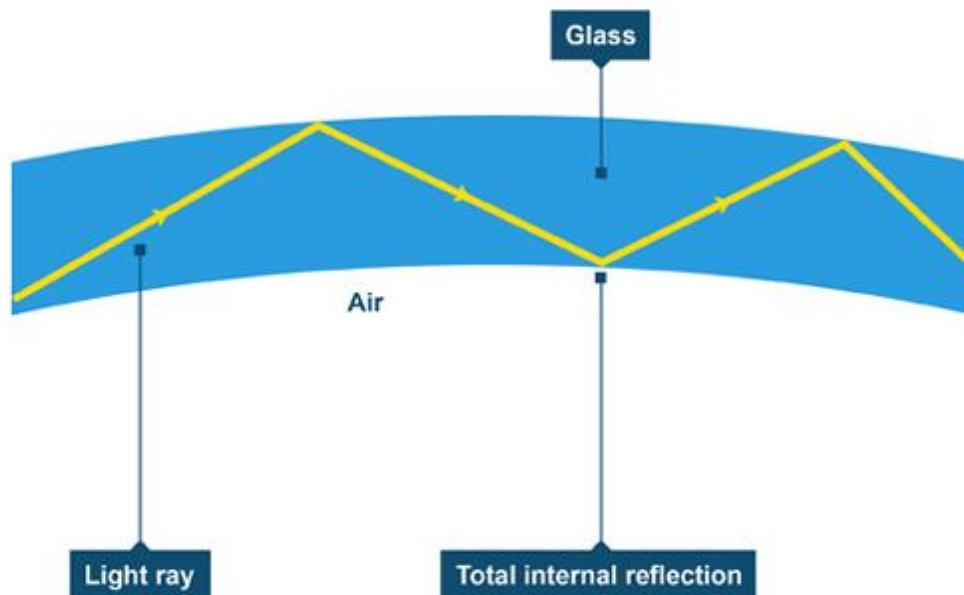


### Transmission Sequence

1. Information is encoded into electrical signals
2. Electrical Signals are converted to digital or analog signals that modulate a laser.
3. Light travels down the fiber
4. A detector changes the light signals into electrical signals
5. Electrical signals are decoded into information

## *The Science*

### How Does it Work?



Total internal reflection: Encoded into a pattern of light waves, information travels through each optical fiber

The waves move through the fiber from a given source to a destination such as an **Optical Network Terminal** where it is then decoded.

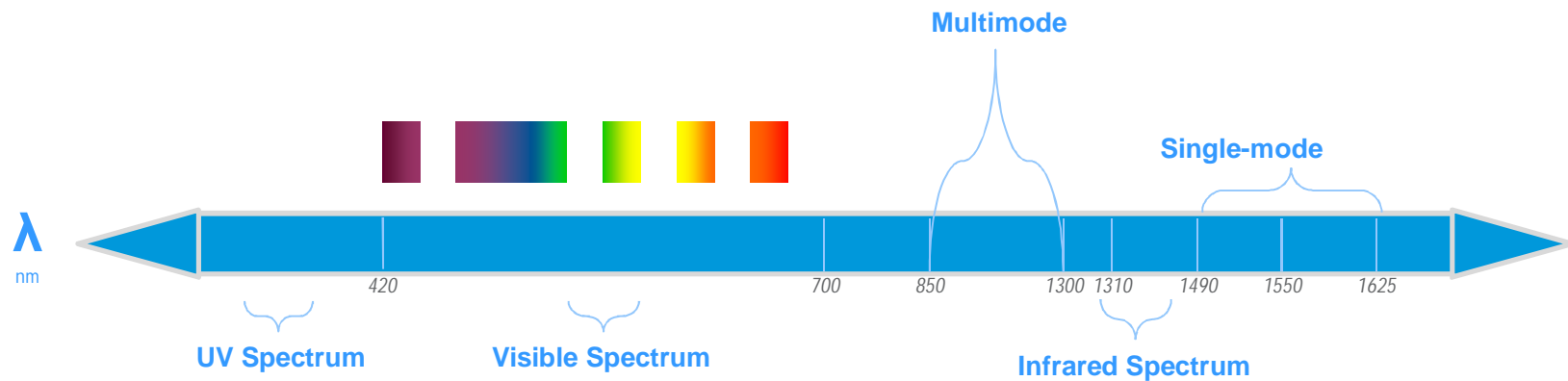
The goal: Trap the light in the fiber and keep it there.



## *The Science*

# Electromagnetic Spectrum

Wavelength: The distance between identical points on a wave (nanometers or nm)



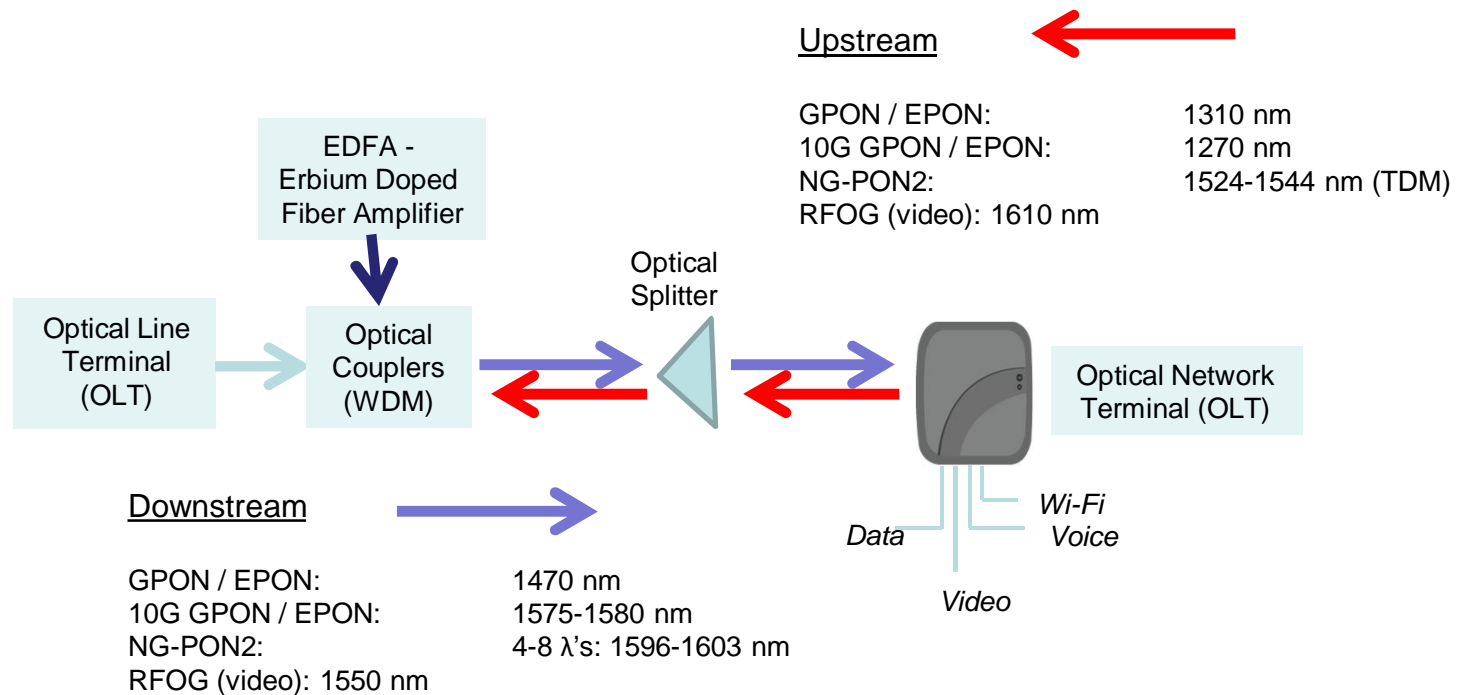
### **Operating Wavelengths:**

- 850 nm = Short Wave Multimode
- 1300 nm = Long-Wave Multimode
- 1310 nm = Traditional Standard Single-mode
- 1490 nm = FTTx (Downstream Data/Voice)
- 1550 nm = Long-Wave Single-mode
- 1625 nm = Extra Long-Wave Single-mode (WDM)

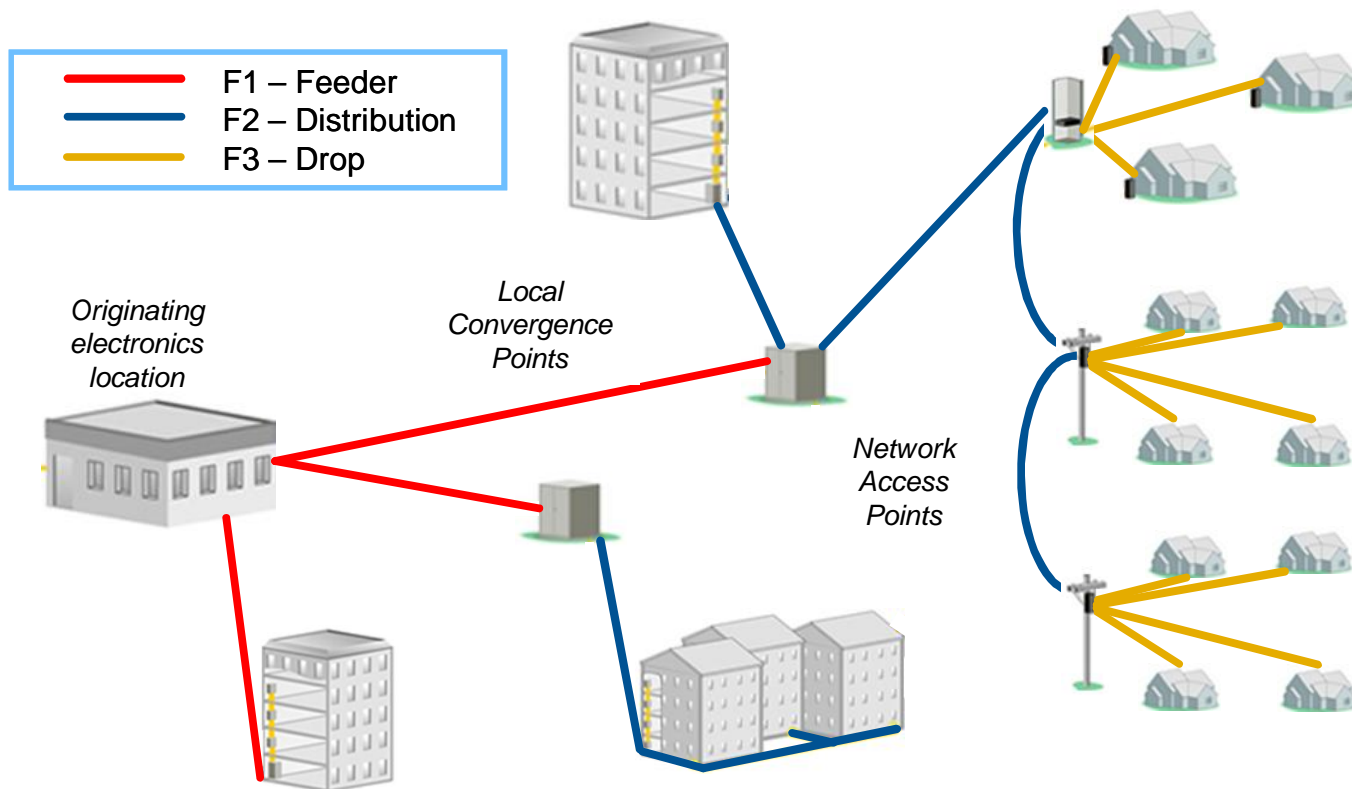


# PON Technology Wavelengths

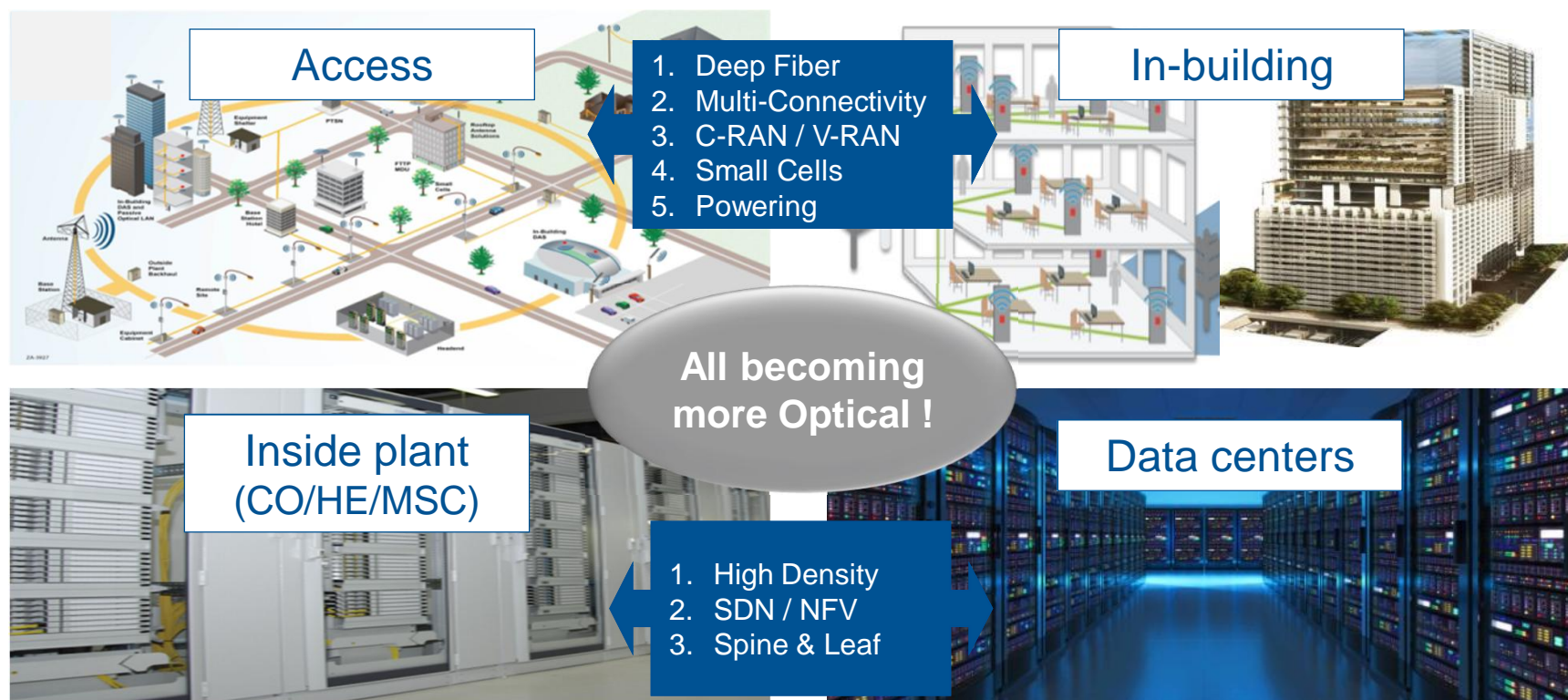
Wavelengths selected by Standards bodies to support co-existence



# FTTH – Generic Component Layout



## Some observations on trends and convergence



# Market & Technology Trends:

## Wireless Access as a Natural Complement to FTTx

Source: AT&T Analysis "A Small Cell Aug"



Network investments targeted to today's needs will quickly age out.

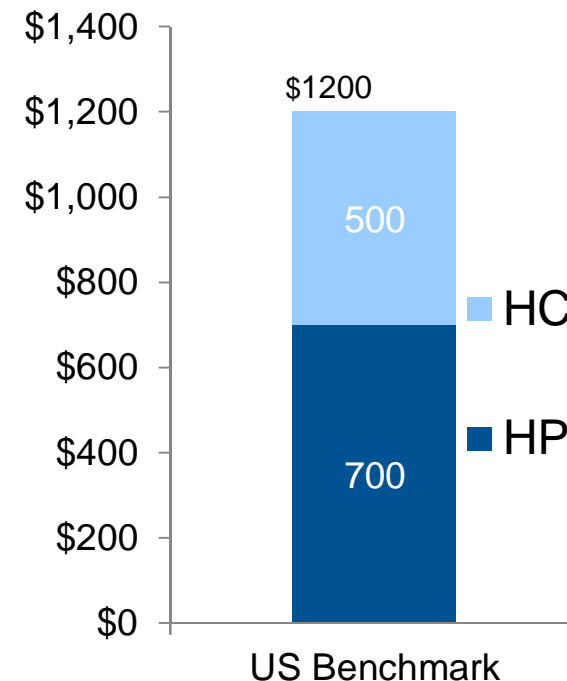
Build with the end in mind: ubiquitous, high speed access



# FTTH cost for US benchmark

Cost Highly Dependent on a Few Deployment Factors

US Benchmark Basic Assumptions	
• Buried/Aerial mix*:	50%/50%
• SFU/MDU mix**:	70% 30%
• Carriers build primarily to areas with the best business case	40%-75%
– Suburban/urban/high income/high broadband penetration	
– Build in areas of highest competition	
• Over provisioning	1.2
– Network built to support existing premises with some room for growth	
• No redundancy for residential users	
• “Demand drop” connect on service request	30%-50%
• ONT moving from outdoor to indoor	
– Placed immediately inside home access	

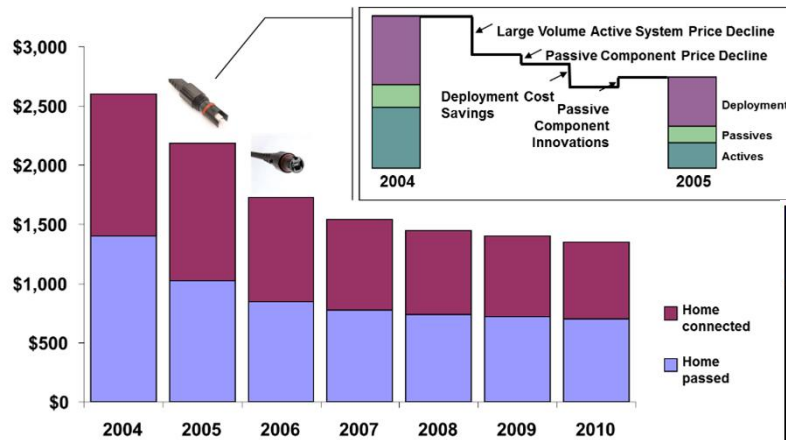


\* Underground labor/deployment is 2-3 x higher cost than aerial

\*\*SFU is typically 25% higher cost than MDU

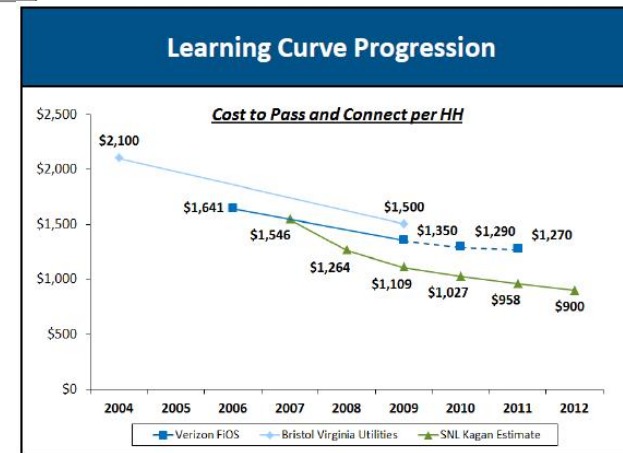
## FTTH learning curves

All FTTP deployments have experienced learning curve cost improvements



Source: Corning Analysis

- Costs based on North American deployments
- Average of SFU/MDU, aerial, buried, factory terminated and pre-connectorized terminals.
- Buried labor costs can be 2-3x aerial labor costs
- MDU costs can be 20-40% lower than SFU costs



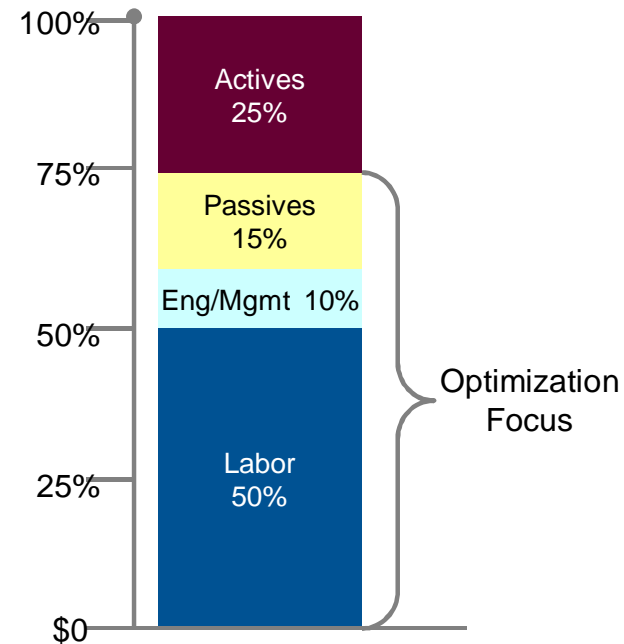
- Cost per premise is decreasing from earliest rollouts due to:
  - Improved field efficiency
  - Labour-saving methods
  - Materials cost reductions (purchase volumes)
  - Fixed cost allocation over a larger passed HH base



# FTTH – Total Cost Equation

## FTTH Characteristics

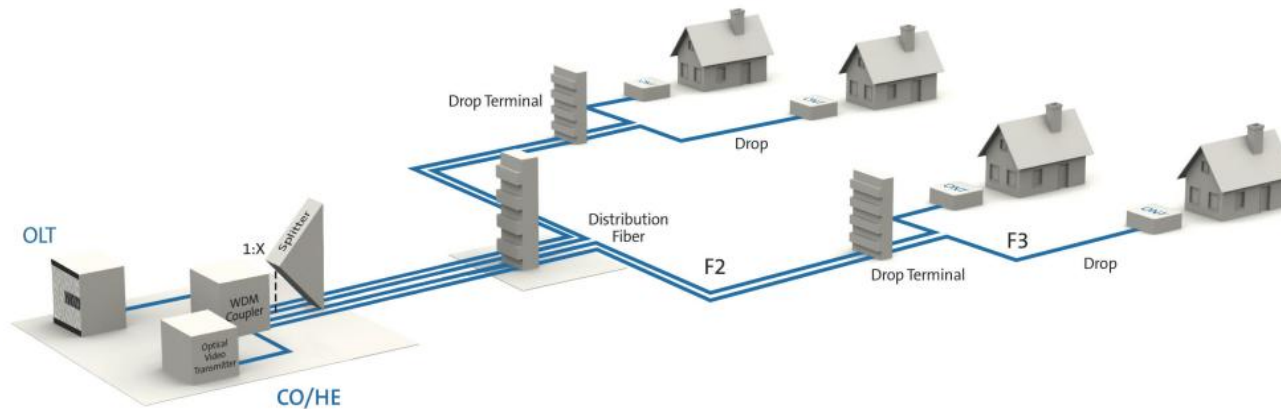
- Labor and installation account for half of the cost of deployment
- Availability of skilled labor is a challenge with large scale deployments
- Involves the installation of cable and up to 40 different hardware components
- Challenge is to reduce skilled labor requirements to enable deployment with a given level of man power



Labor costs make up an increasingly higher percentage of the total cost as equipment suppliers reduce network component/solution costs



# Central Switch Homerun (CSH)



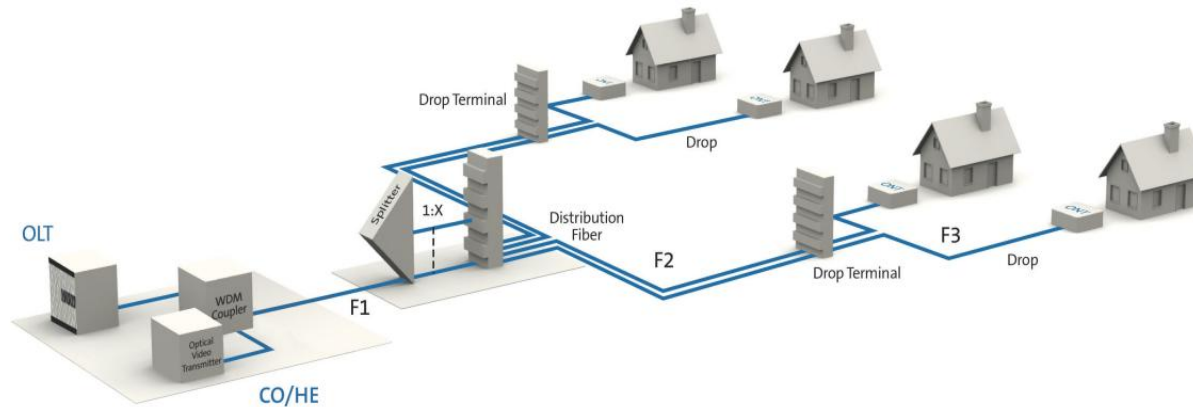
## Benefits

- Dedicated optical path to subscriber
- All switching and/or splitting at central point
- Highest bandwidth capacity and adaptability
- System admin from one location

## Cost Considerations

- Additional up-front capital investment
- Fiber-rich F1 and F2 system
- CO/HE real estate

# Local Convergence (LC)



## Benefits

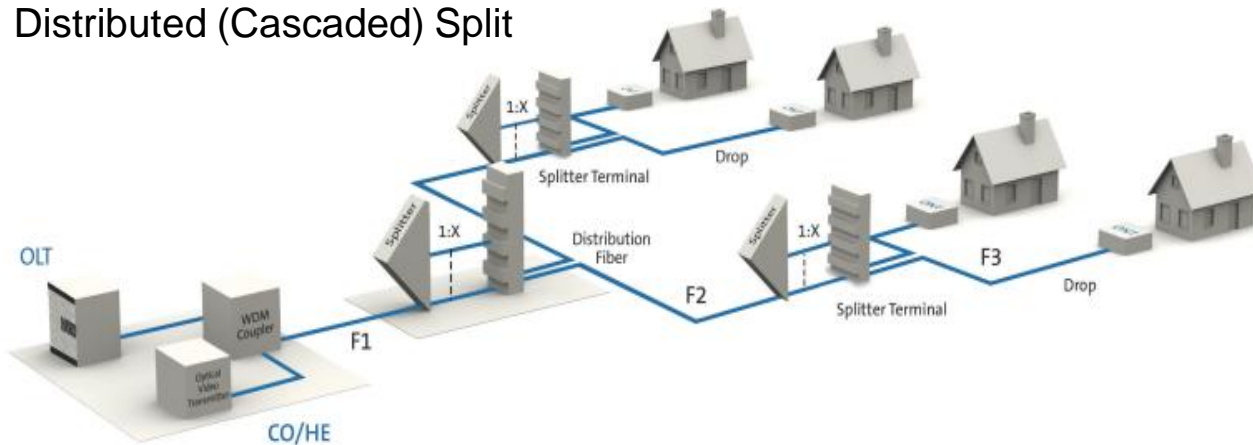
- Fiber lean feeder (F1) and fiber-rich distribution (F2) system
- Ability to transition to point-to-point with F1 upgrade
- Provides dedicated optical path from LCP to subscribers

## Cost Considerations

- Requires truck-roll to LCP for splitter connection / management

# Distributed Splitting (DS)

## Distributed (Cascaded) Split



### Benefits

- Uses fiber-lean feeder (F1) and distribution (F2) system
- Minimal up-front network CAPEX requirements

### Cost Considerations

- Possible limitations on adaptability and scalability
  - No single splitter configuration or adaptation point
  - More complex system administration

# Architecture and Deployment Considerations

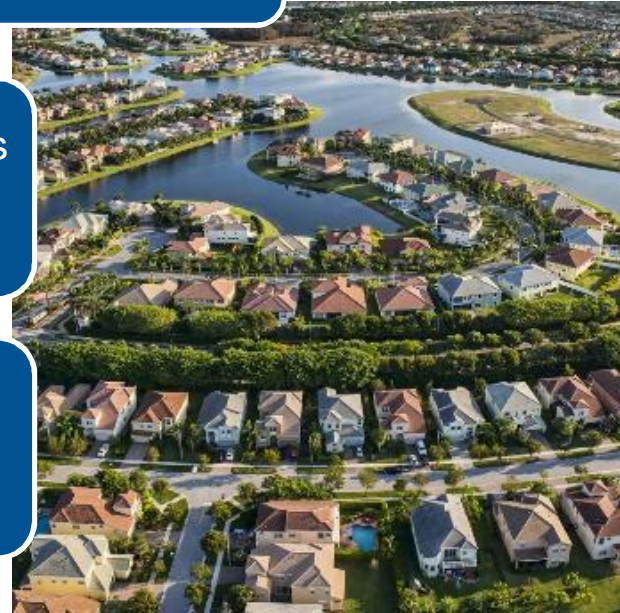
Architectural choices driven factors such as

Initial and target  
take rates

Active electronics  
/ services  
requirements

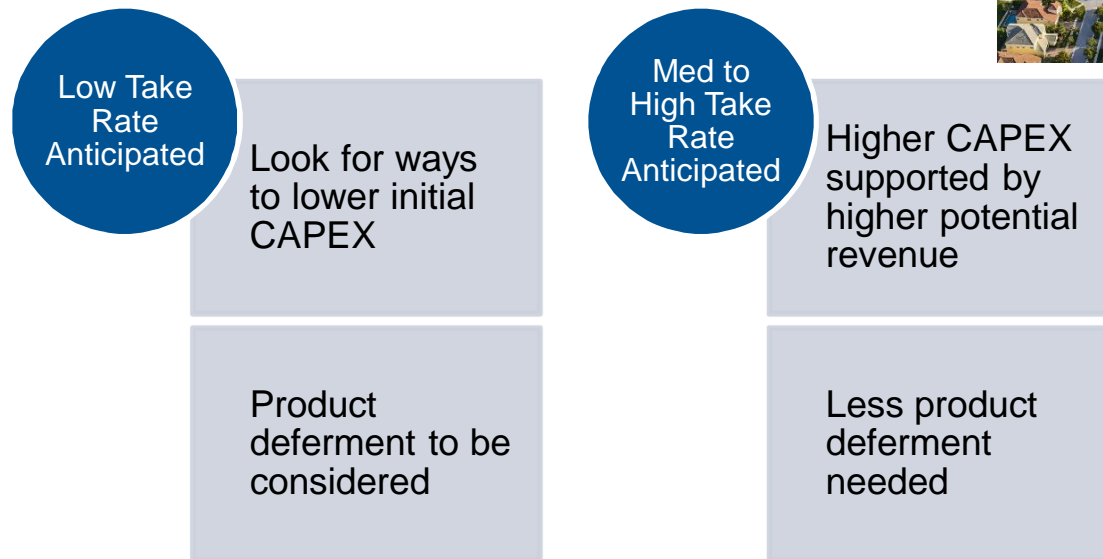
Capital (CAPEX)  
vs. Operational  
expense  
(OPEX)

Growth strategy

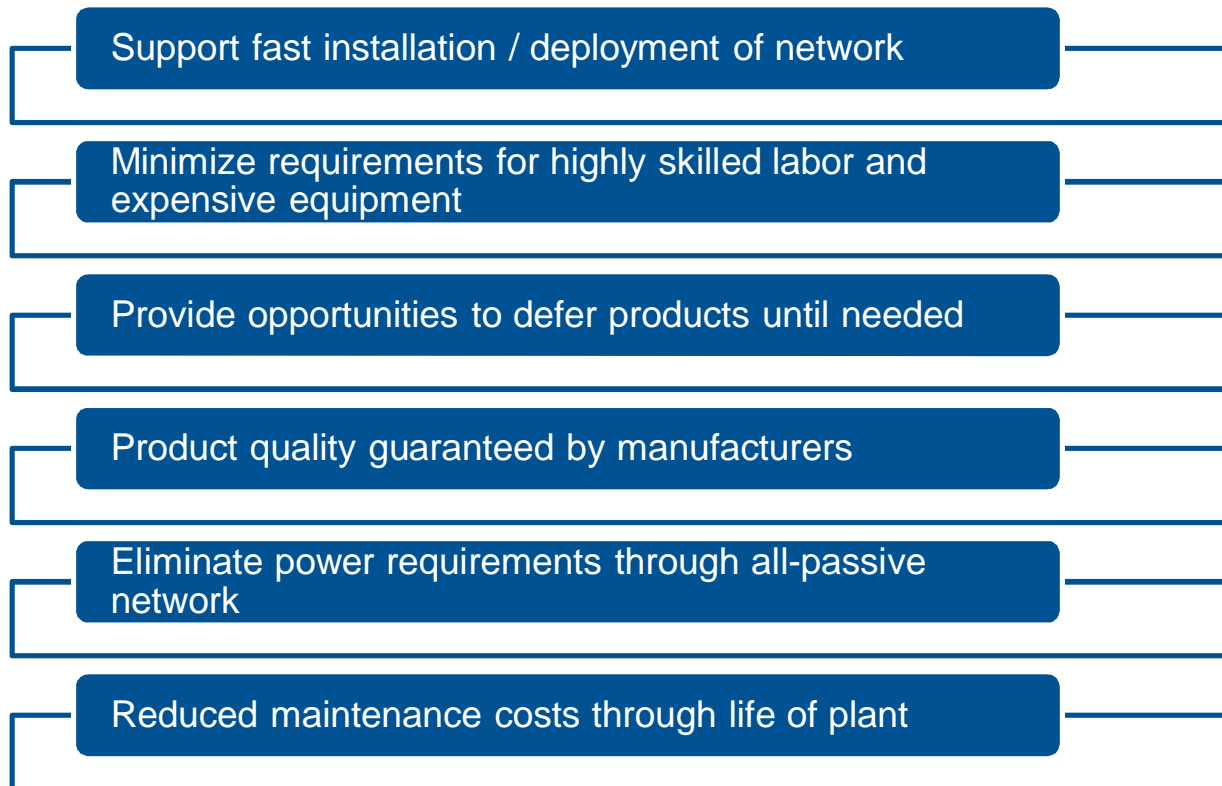


# Take Rate

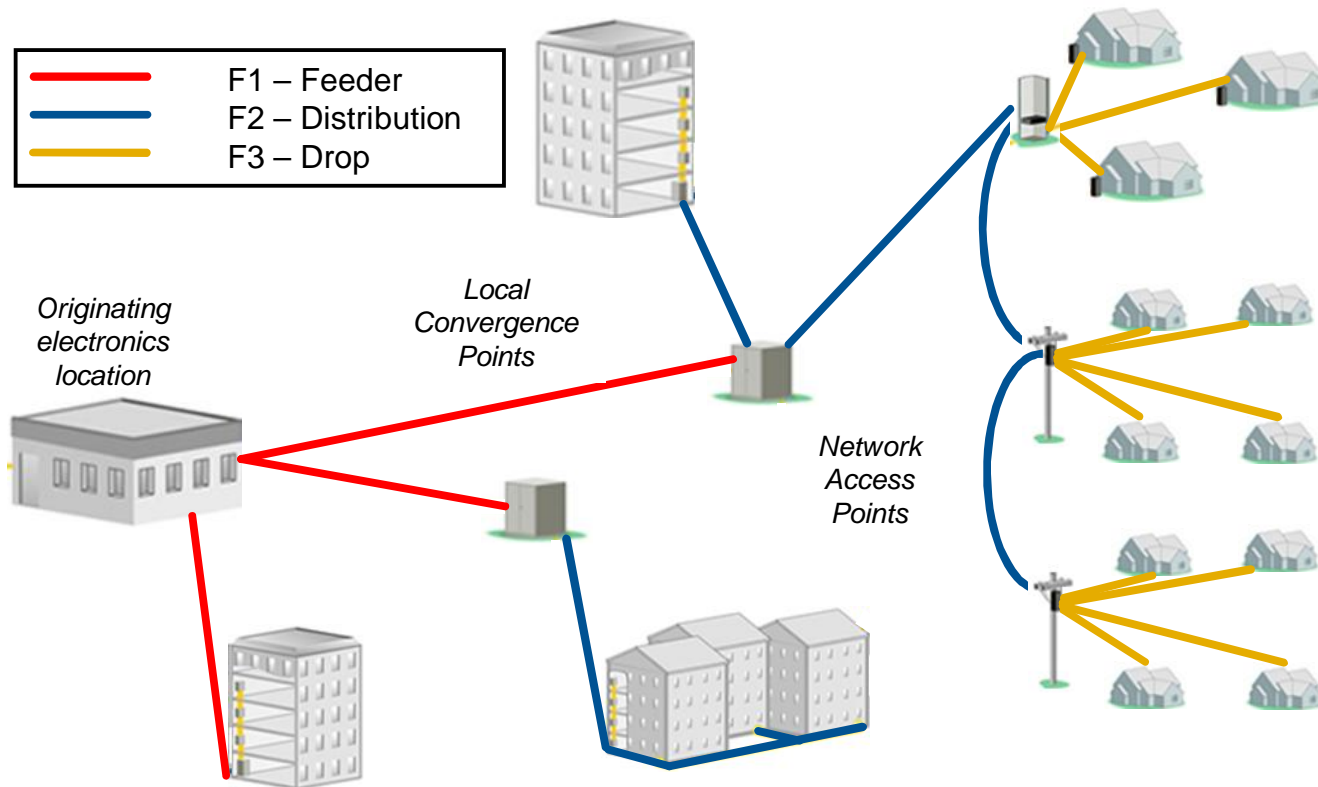
- The percent of homes passed that subscribe and generate revenue for provider
  - Anticipated take rates initially and over time impact investment / CAPEX decisions



## PON Benefits



# Product Application Areas





## Head End

- Location of originating electronics
- Can also be located in hut, cabinet or node



### **CSH architecture**

- Manage both splitters and distribution fibers in rack
- Potentially large number of fibers
- Maximize OLT / splitter port usage

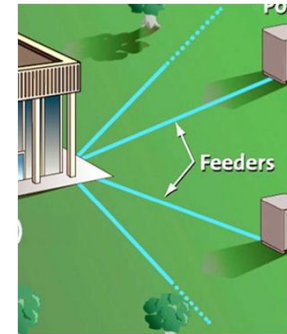
### **LC / DS / SS architectures**

- No splitters in HE
- Smaller number of fibers than CSH

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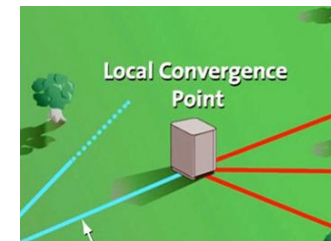
## Feeder (F1) Cable

- Located from HE to Local Convergence point
- Minimal mid-spans compared to F2 cable
- CSH architecture
  - High fiber counts
- LC, DS, SS architectures
  - Mid to low fiber counts



# Local Convergence Point

- May be splice point or cross-connect cabinet in CSH architectures
- Houses splitters in LC, DS and SS architectures
- Connectors provide for easy adds, drops, changes



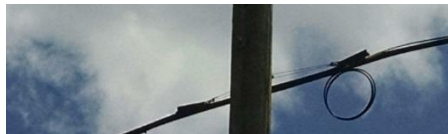
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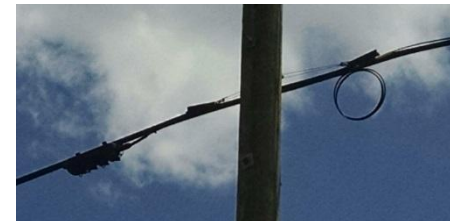
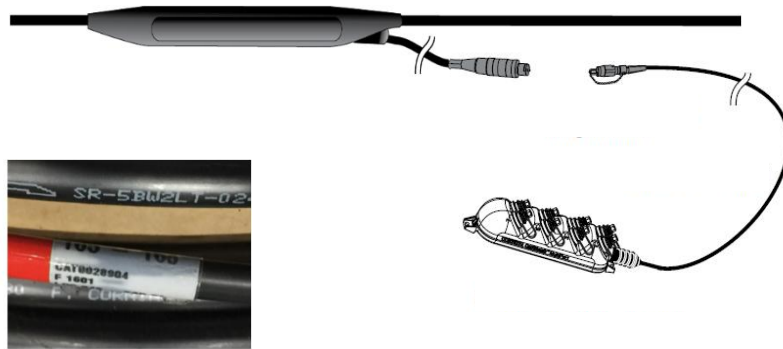
## Distribution (F2) Cable Products

- Brings fiber from convergence point to locations near homes
- Cable accessed multiple times
  - Higher fiber count designs may make access more difficult
  - Typically loose tube cable for ease of access
- Pre-terminated cable options available
- Can use same cable types as feeder cables
- Aerial / buried / duct installations
- All dielectric or armored



# Distribution Cable

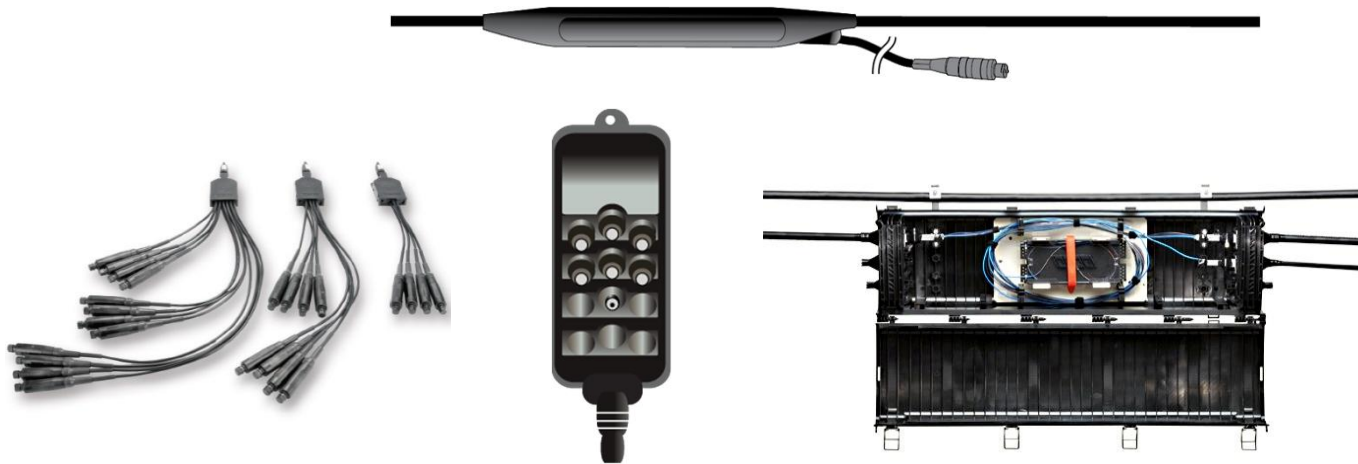
- Bulk Cable
  - Pre-terminated FlexNap™ cable
    - Supports fast deployment of network – reduces access and splicing in field
    - Tap placement customized based on specific requirements
    - “The design is marked on the cable” – locations IDs, fiber assignments at locations, terminal count, tap and tether #, slack
    - System generated splice plan for each cable
    - Allows deferment of drops and multiports
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## Network Access Point (NAP)

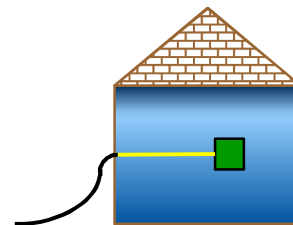
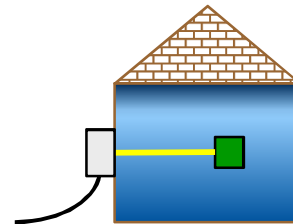
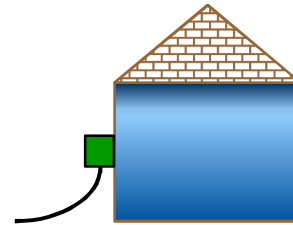
- Splice terminals
- Multiports
- Taps included in pre-terminated FlexNap cables



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## Connecting to the ONT

- Outdoor ONT
  - Direct connection from drop cable
- Indoor ONT
  - Transition between outdoor and indoor drops
- Indoor / outdoor drop cable
  - Eliminates transition requirement



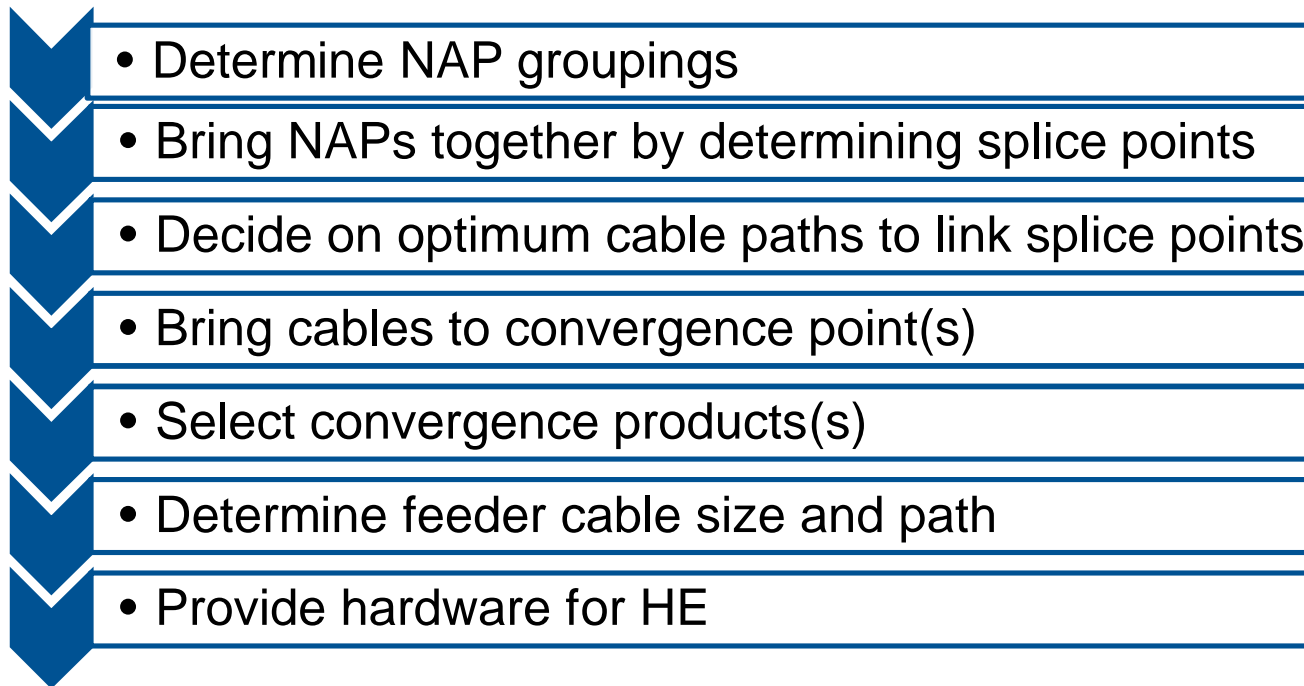
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## SFU Design and Cost Considerations

## Overview of Design Process Steps

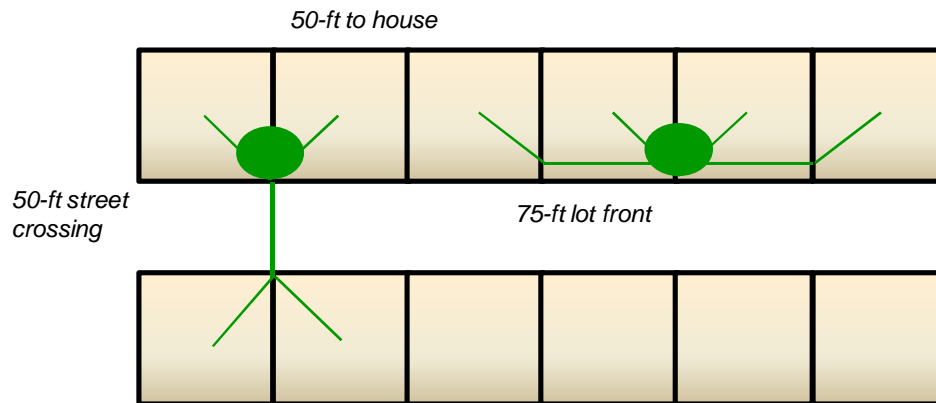
*“Start from homes and work back”*

- 
- Determine NAP groupings
  - Bring NAPs together by determining splice points
  - Decide on optimum cable paths to link splice points
  - Bring cables to convergence point(s)
  - Select convergence products(s)
  - Determine feeder cable size and path
  - Provide hardware for HE

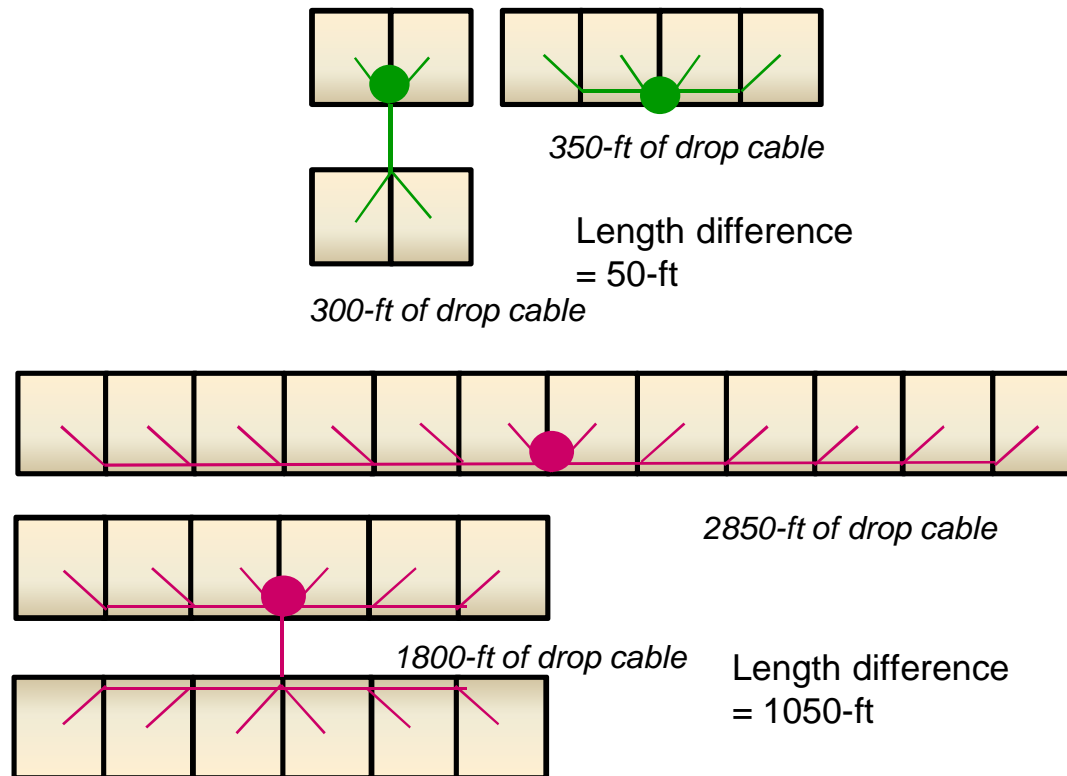
## Impact of Crossing Street with Drops

- Typically requires shorter drop lengths
- Reduces number of lot crossings
- Installation requirements have big impact
  - Trench, pull or bore across lot or street

Model Assumptions

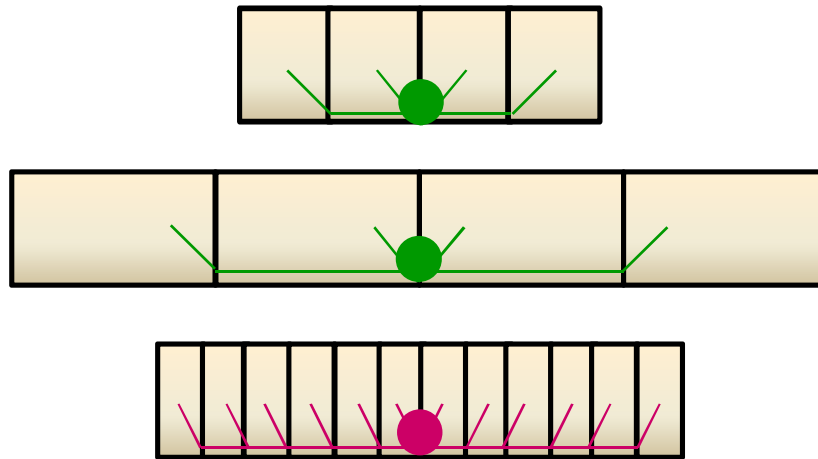


## Drop Length Impact (crossing vs. same side of street)

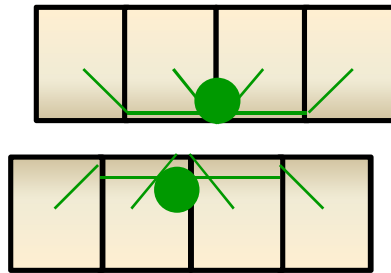


# Lot Front Distances

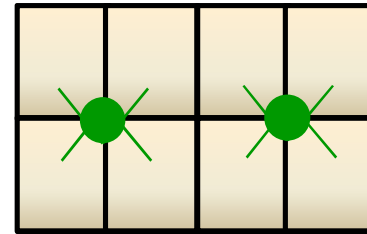
- Larger lot fronts require longer drops
- Cost of longer drops and to install drops might outweigh savings gained from larger NAP size
- Dense areas may benefit from large NAP size



## Street front vs. Back lot

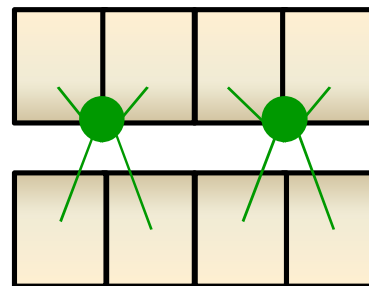
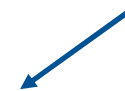


Street front



Back lot

*More prevalent  
in Greenfield*

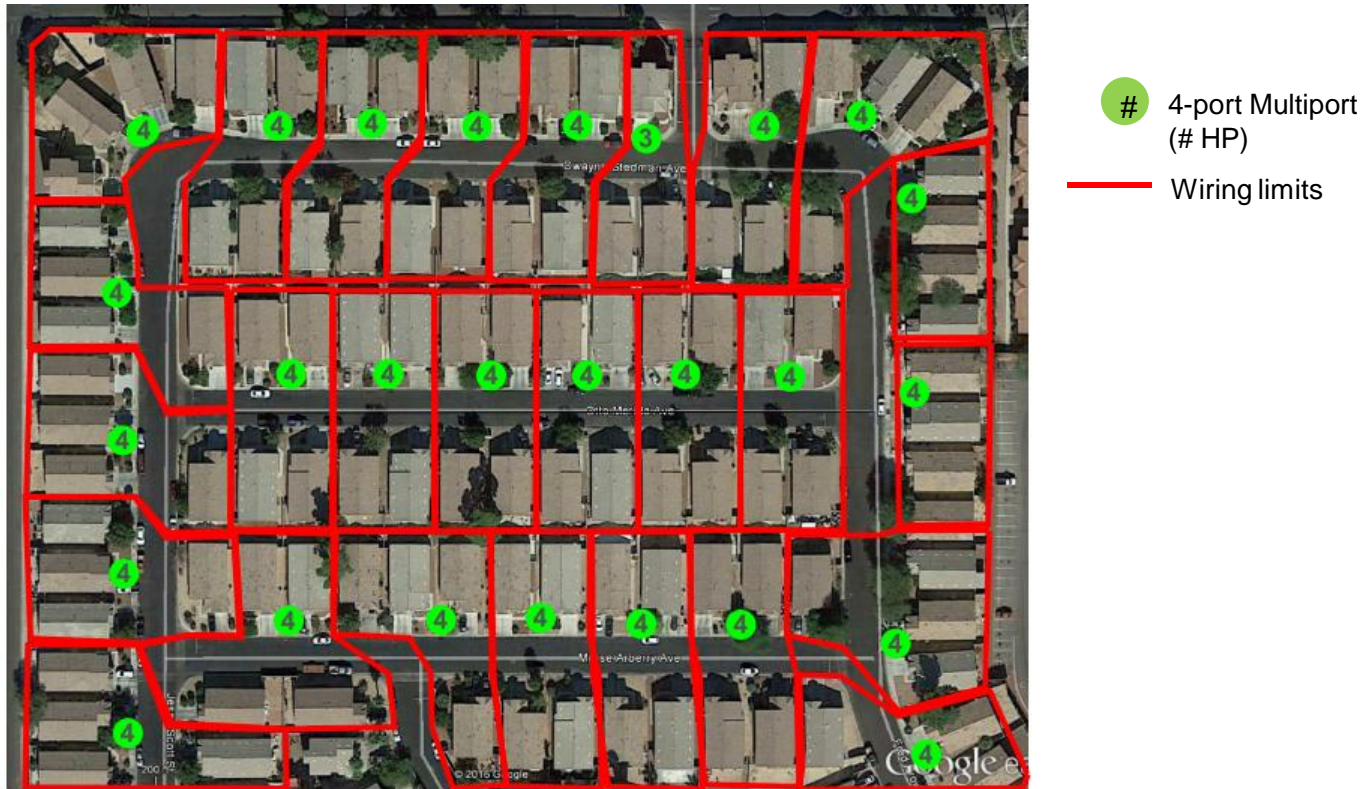


Aerial



*Easy to defer drops*

## Sample Design – NAP Placement





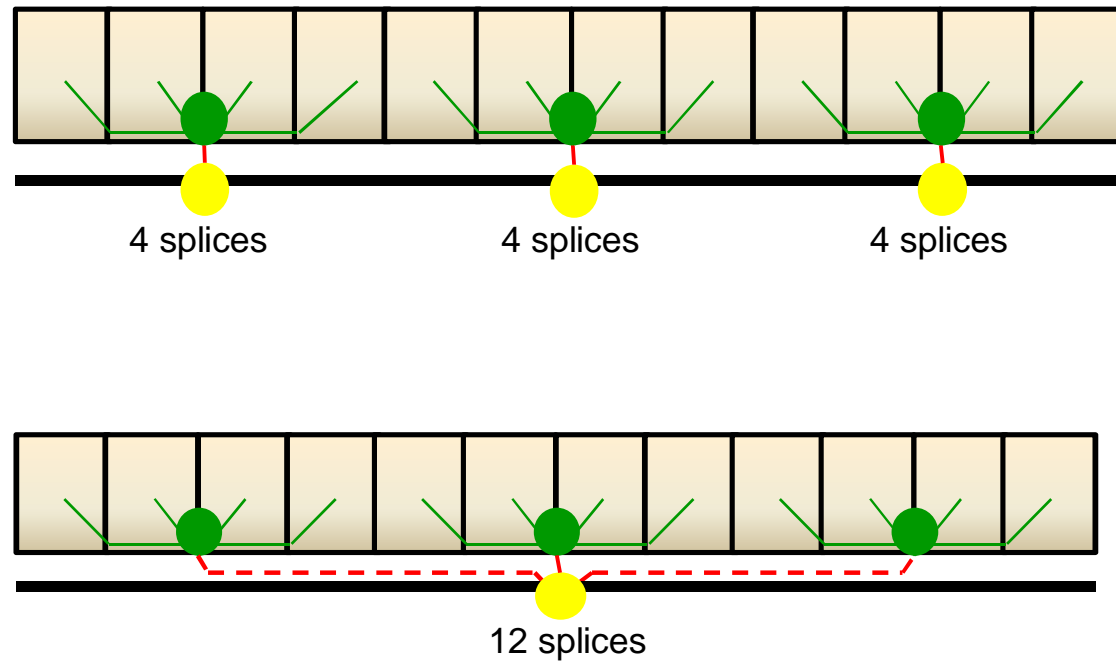
# Determining Cable Access Points

## Factors to consider

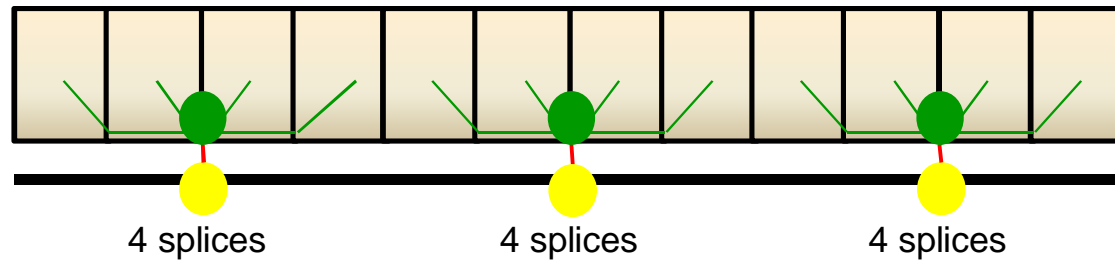
- Impact on deployment speed
- Physical cable access
  - Slack cable placement / requirements
  - Products needed to store splice product and extra cable
- Cable paths
- Fiber splicing
  - Setup cost
  - Per splice cost
- Product costs
  - Different products required for different splicing strategies
- Product inventory impacts

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## Cable Access Points – One Side of Street

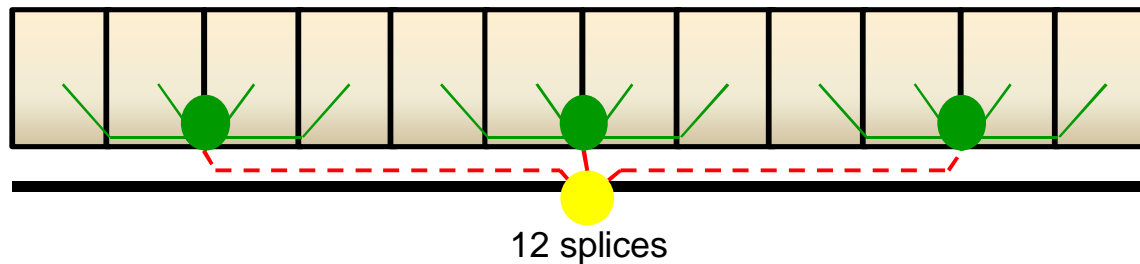


## Access Cable at Each NAP Point



- Considerations
  - Three cable midspans
    - Splice setup time and charges
    - Cable fiber count impacts ease of accessibility
    - Additional slack / slack storage
  - Three splice closures / terminals / multiports

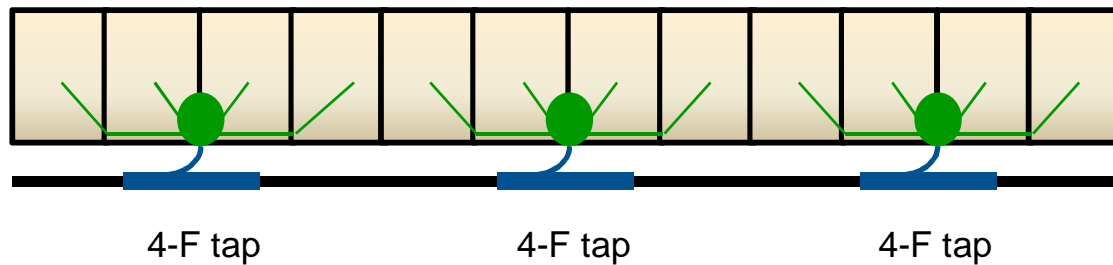
## Access Cable at Single Point



- Considerations
  - One cable midspan
    - Decreases splice setup time and charges
    - Reduces slack / slack storage
  - Requires multiport tail installation
    - Installed with distribution cable or separately
    - May be able to be deferred
    - May require additional per-foot charges
    - Can be significant based on multiport tail lengths

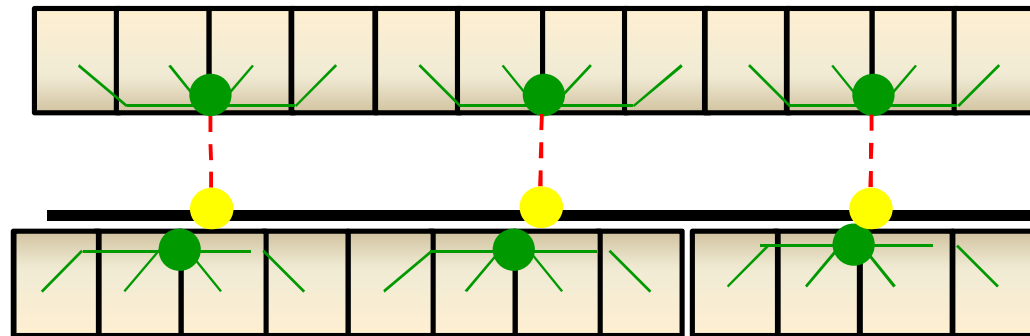
## FlexNAP™ System

- Replaces splice points with factory installed tap
- Allows deferment of multiport



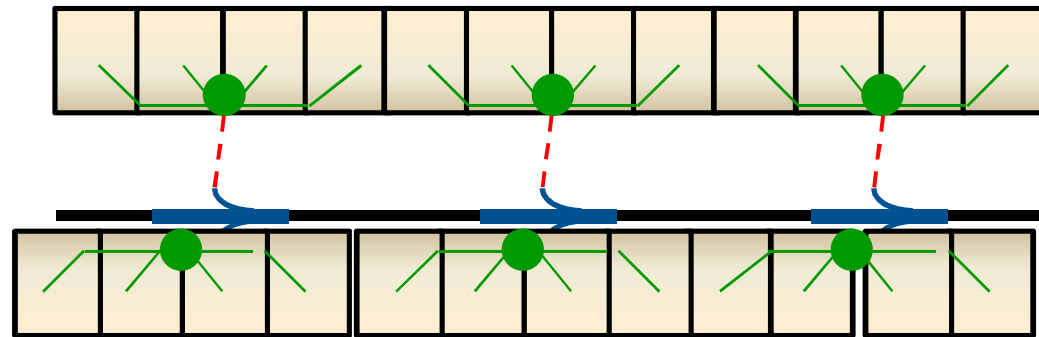
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## Splicing – Access Cable and Cross Street



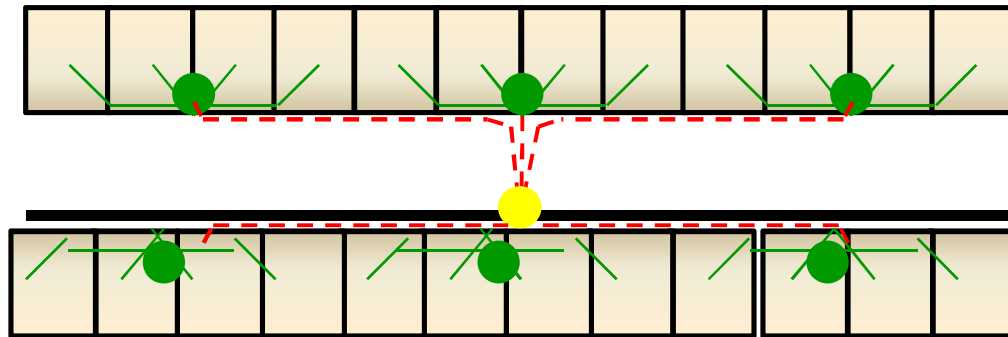
- Considerations
  - Three cable midspans
  - Multiport tail installation for 2<sup>nd</sup> multiport
  - Cost to install across street

## FlexNAP™ System – Access Cable and Cross Street



- Decision Factors
  - Cable midspans eliminated
  - Ability to defer local multiports
  - Additional cost for three pre-installed taps
  - Multiport tail installation for 2<sup>nd</sup> multiport
  - Cost to install across street

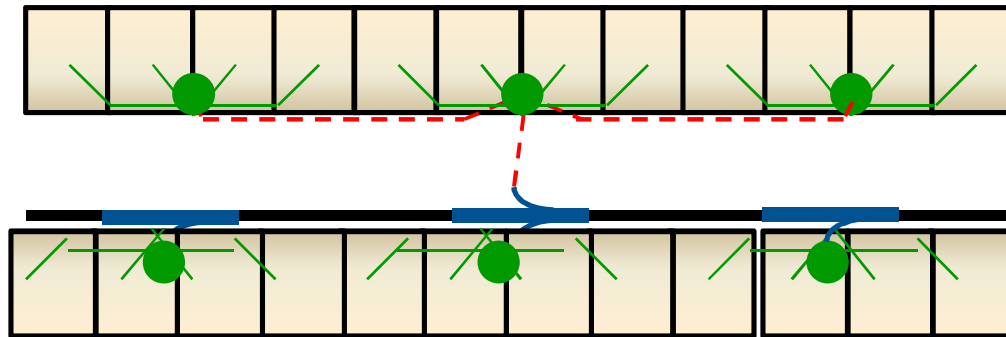
## Spliced Cable – Access Cable at One Point



- Considerations
  - One cable midspan
  - One street crossing
  - Costs to install multiple multiport tails



## FlexNAP™ System – Access Cable at One Point



- Considerations
  - Cable midspan eliminated
  - Single street crossing
  - Ability to defer local multiports
  - Costs to install multiple multiport tails

# Sample Design – Multiport Tails and Splice Points



## Sample Design - Cable Paths



## Sample Design – LCP Placement




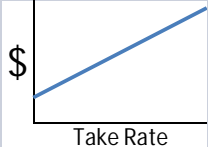

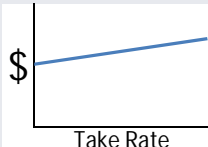
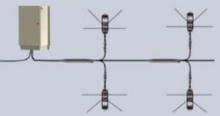
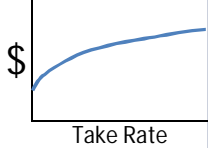


## Sample Design – FlexNap Cable

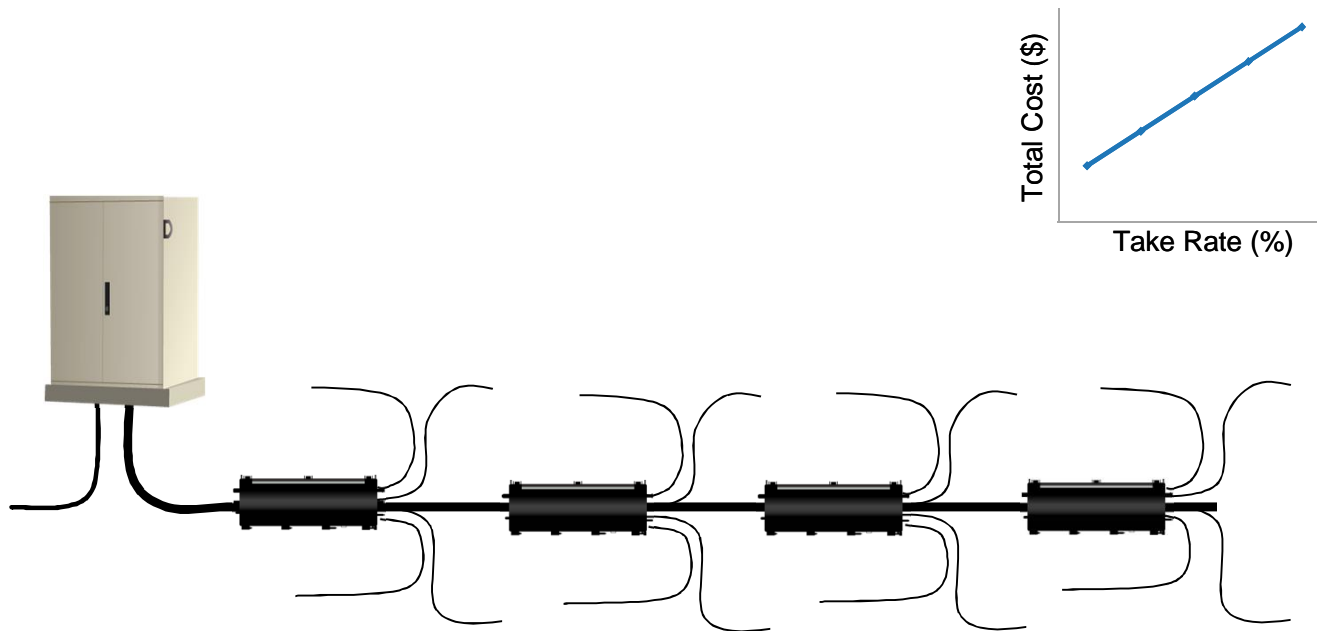


# Three Basic Solution Families

*Evaluated Against Large-Scale Deployment Challenges*

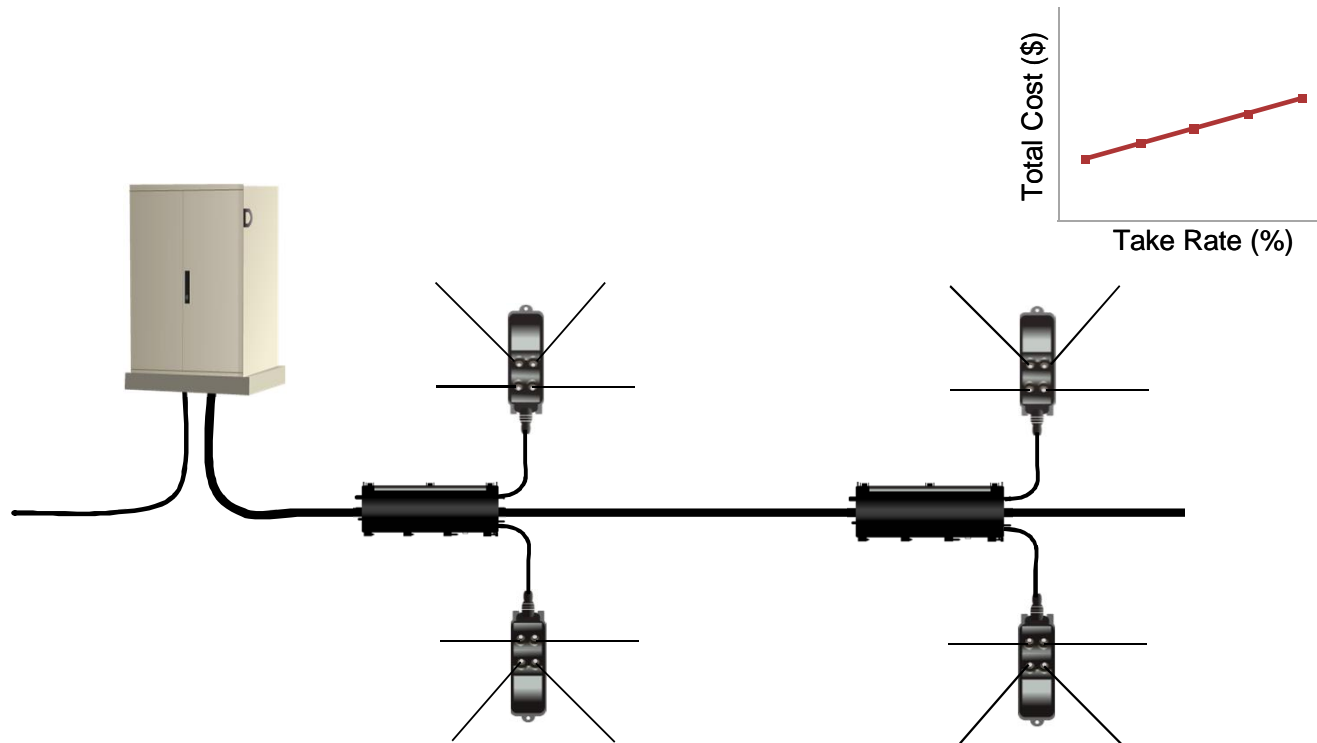
	Capex/ Opex Equation	Speed / Cost of Installation	Optimal Subscriber Density	Level of Risk assumed	Optimal Method of build
<b>Full Splice</b> 		<ul style="list-style-type: none"> <li>• Fast planning</li> <li>• Slow first install</li> <li>• Slow subscriber connection</li> <li>• \$\$\$ Labor</li> </ul>	Low to Medium	Moderate to High	Aerial, Duct, Plow, Trench
<b>Semi Splice</b> 		<ul style="list-style-type: none"> <li>• Medium planning</li> <li>• Slow first install</li> <li>• Fast subscriber connection</li> <li>• \$\$ Labor</li> </ul>	Low to High	Moderate	Aerial, Duct, Plow, Trench
<b>Light Splice</b> 		<ul style="list-style-type: none"> <li>• Detailed planning</li> <li>• Fast first install</li> <li>• Fast subscriber connection</li> <li>• \$ Labor</li> </ul>	Medium to High	Low	Aerial, Duct (others possible but less common)

# Total Cost Curve: Full Splice



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# Total Cost Curve: Semi-Splice

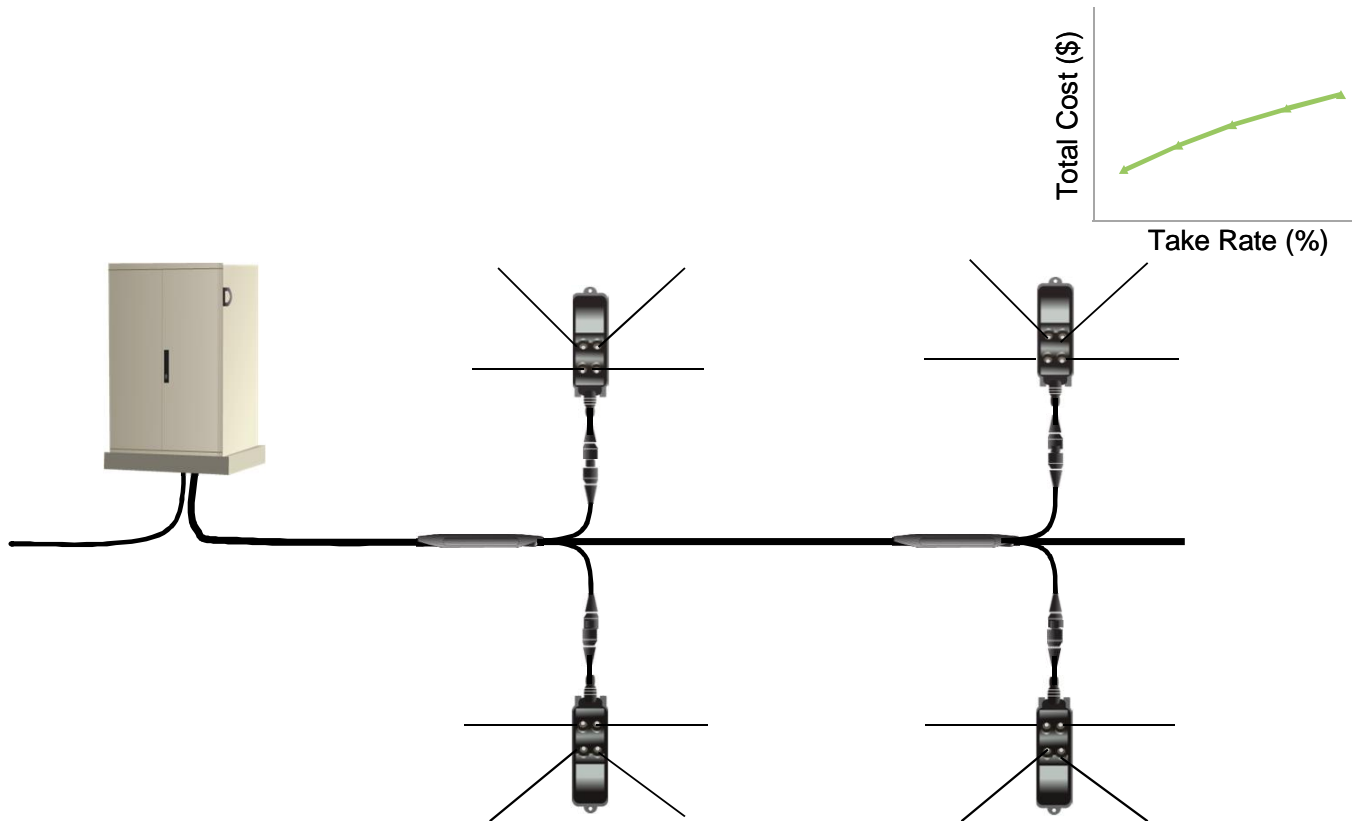


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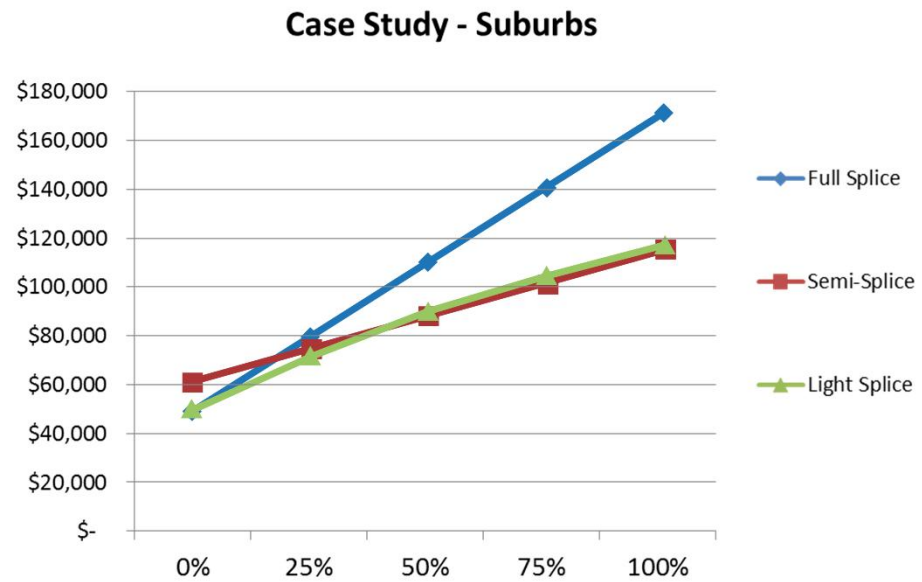
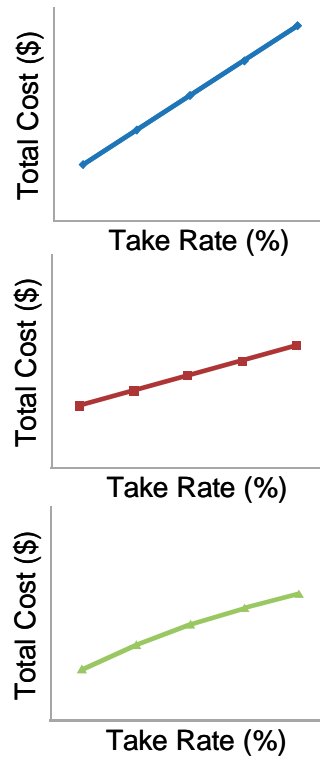
# Total Cost Curve:

## Light Splice

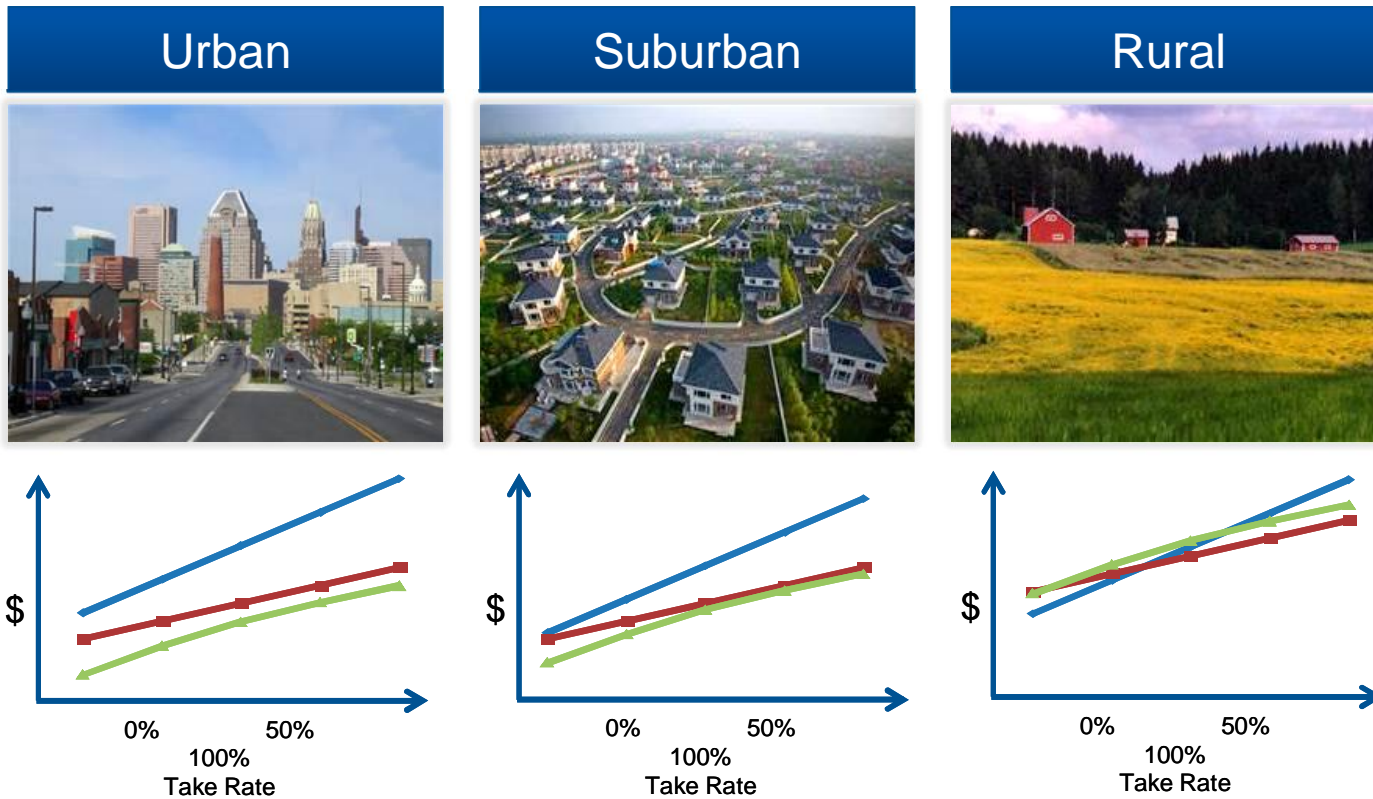


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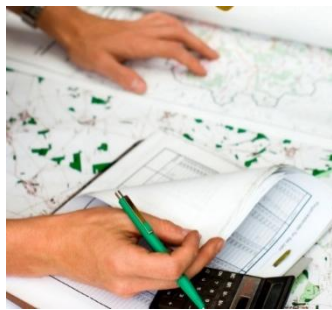


# Total Cost of Ownership



# Optimization Around Subscriber Density



# Time Savings Enabled by Optimized Solutions

Cable Placement	Splicing	Testing and QC	Whole Service Area
			
<p>Cable placement footage reduction of <b>10% to 20%</b></p> <p>Example: Cable pull reduced from 3 days to 2 days</p>	<p>Splicing time reduction of <b>50% to 70%</b></p> <p>Example: Splicing time per build reduced from 5 days to 2 days</p>	<p>Testing and network QC reduction of <b>50%-70%</b></p> <p>Example: One day of testing reduced to 2-4 hours</p>	<p>Total Design Area Build Time Reduction of slightly over <b>3x</b></p> <p>Example: Complete LCP service area reduced from 20 days to 6 days</p>
			

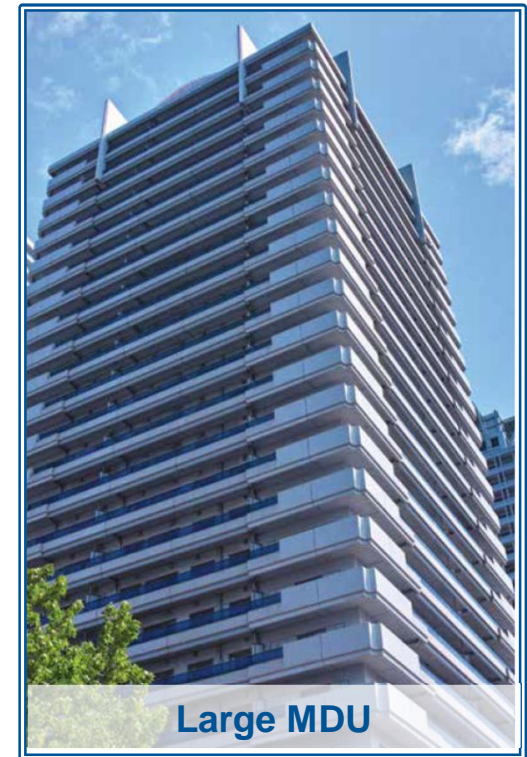
## MDU Demographics: Building Size



*< 3 Floors; 12 Living Units*



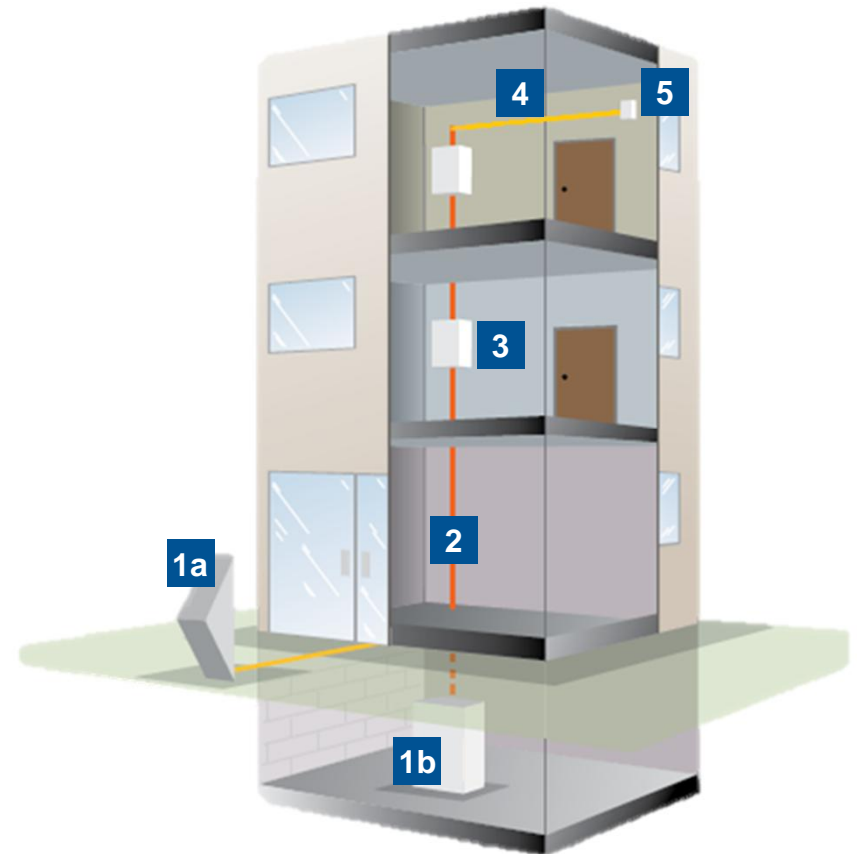
*< 6 Floors; 72 Living Units*



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## MDU Application Spaces

- 1** Splitter Cabinet (Outdoor or Indoor)
- 2** Riser Cable
- 3** Floor Distribution Terminal (FDT)
- 4** Horizontal Drop Cable
- 5** Premise Connection Point



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# Challenges in the MDU Space

- Unique access, distribution and routing challenges in every building
  - Infrastructure planning for every MDU
  - Fiber pathways cannot always be hidden
  - Various building sizes/architectures require different solutions
- Existing ducts are full, unusable, not continuous
- Limited space in the basement and in the floors for hardware and cable management
- Negative impact on tenants during install
- Timing – gaining builder/owner permits, then quickly completing the installation
- Working with or around other contractors

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## MDU Deployment Options

### *Full Splice*



- Slowest to deploy with spliced drops
- Labor intensive with highly skilled workers
- Least upfront planning (measure to length)
- Low initial material cost; Highest total cost

### *Semi-Precon*



- Pre-conn. drops for subscriber connection
- Slow initial install (labor to splice terminals)
- Medium upfront planning effort needed
- Moderate level of risk during installation




### *Full Precon*



- Fastest installation with full preconn.
- Lowest total installed cost solution
- Highest level of pre-engineering upfront
- Minimized risk, least intrusive install



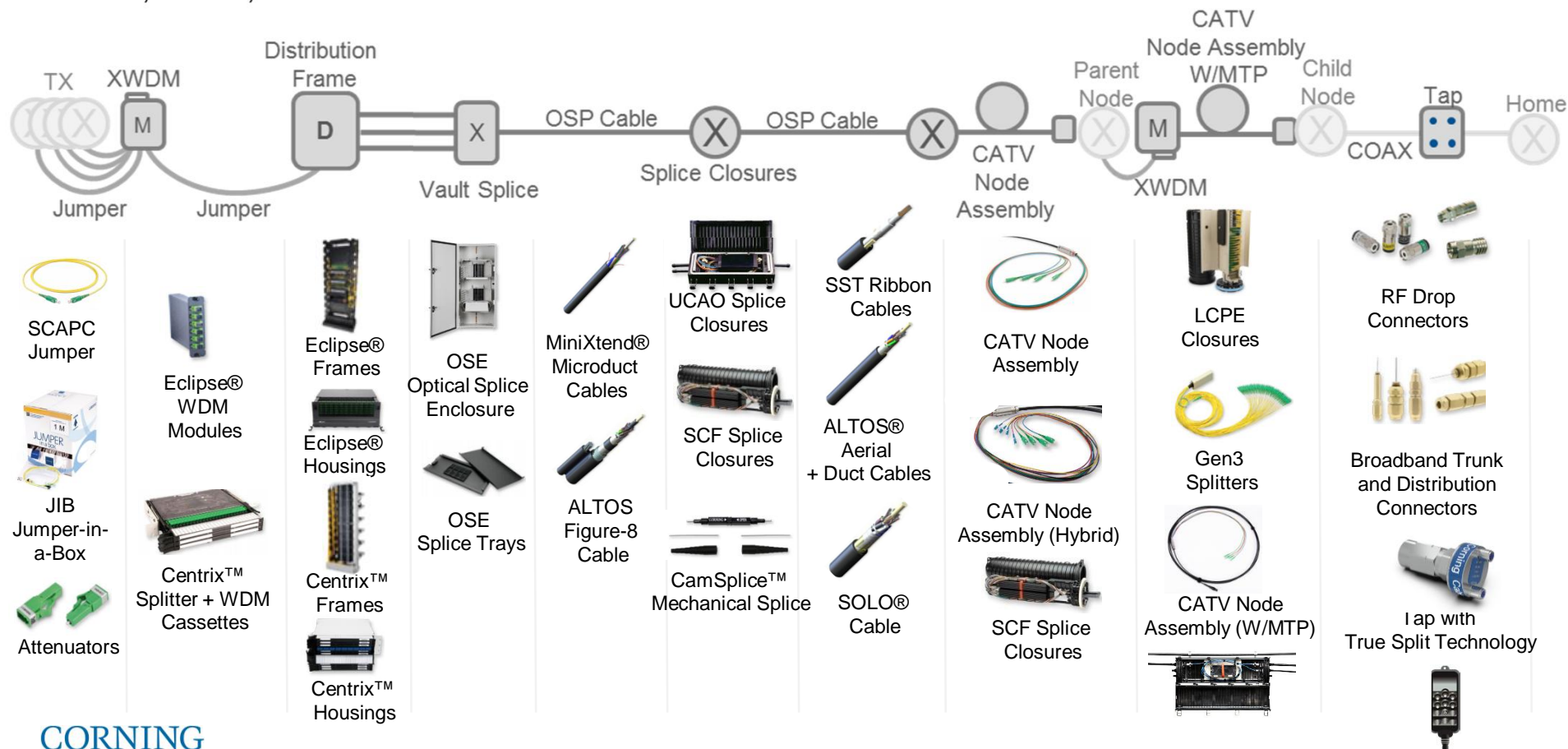
## MDU Solutions Summary

	Full-Precon Solutions	Semi-Precon Solutions	Full-Splice Solutions
			
<b>Speed of Deployment</b>	Fast	Moderate	Slow
<b>Subscriber Connection</b>	Fast	Moderate	Slow
<b>Type of build</b>	High to Mid-rise	Mid to Low-rise	All
<b>Design verification/planning</b>	High	Moderate	Low
<b>Level of Risk</b>	Low	Moderate	Moderate to High
<b>Splices in the field</b>	Low	Moderate	High
<b>Labor Skill Level</b>	Low	Moderate	High
<b>Deferability</b>	High	Moderate	Low

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# CATV Network Solutions

N+X, N+0, FTTH



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# Questions?

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Another 165 years  
of Innovation and  
Independence...

...and a world that  
is better because  
of our efforts

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